

Appendix C Pricing Index
DIR-CPO-4716
International Projects Consultancy Services (IPCS), Inc.

Enterprise Software Licenses:

Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
Enterprise Software as a Services (SaaS) Annual License Fees for 300 Users			
WorkFINITY® Online Case Management Software (with Document & Records Management System)	N/A	\$2,500,000.00	10.00%
WorkFINITY® Workflow driven Document and Records Management Software	N/A	\$1,500,000.00	10.00%
WorkFINITY® Firearms and Handguns Licensing and Compliance Management Software	N/A	\$3,500,000.00	10.00%
WorkFINITY® Liquor and Marijuana Licensing and Compliance Management Software	N/A	\$5,500,000.00	10.00%
WorkFINITY® Medical Board Licensing-Renewals-Activation-Complaints Management Software	N/A	\$4,500,000.00	10.00%
WorkFINITY® Emergency Response and Alert Management System	N/A	\$1,100,000.00	10.00%
WorkFINITY® Chiropractic Licensing and Compliance Management Software	N/A	\$3,500,000.00	10.00%
WorkFINITY® Permits and Certifications -New/Renewals/Activation and Compliance Management Software	N/A	\$3,900,000.00	10.00%
WorkFINITY® Grant Management Software	N/A	\$1,050,000.00	10.00%
WorkFINITY® Treasury Board Management Portal Software	N/A	\$3,700,000.00	10.00%
WorkFINITY® Online Financial Applications Onestop Portal Processing Software	N/A	\$6,500,000.00	10.00%
WorkFINITY® Housing Loan Origination and Servicing Software - Veterans Loan	N/A	\$5,500,000.00	10.00%
WorkFINITY®Credit Card Origination and Servicing Software	N/A	\$5,000,000.00	10.00%
WorkFINITY® Special Education Idea Federal Programs Compliance Data System	N/A	\$4,200,000.00	10.00%

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Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
Enterprise Software as a Services (SaaS) Annual License Fees for 300 Users			
WorkFINITY® Integrated Collaboration Portal Software for Environmental Programs	N/A	\$3,700,000.00	10.00%
WorkFINITY® Forestry Program Management Portal Software	N/A	\$2,900,000.00	10.00%
WorkFINITY® Crash Records Selling Portal Software	N/A	\$2,000,000.00	10.00%
WorkFINITY® Behavioral Mental Health Care Management Software	N/A	\$2,700,000.00	10.00%

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Software Services:

Service Category	Service Description	MSRP List Price	DIR Customer Discount % off MSRP
Annual Software as a Service (SaaS) Maintenance Fees			
WorkFINITY® Online Case Management Software (with Document & Records Management System)	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Workflow driven Document and Records Management Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Firearms and Handguns Licensing and Compliance Management Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Liquor and Marijuana Licensing and Compliance Management Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Medical Board Licensing-Renewals-Activation-Complaints Management Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Emergency Response and Alert Management System	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Chiropractic Licensing and Compliance Management Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Permits and Certifications - New/Renewals/Activation and Compliance Management Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Grant Management Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Treasury Board Management Portal Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Online Financial Applications One-stop Portal Processing Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%

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Service Category	Service Description	MSRP List Price	DIR Customer Discount % off MSRP
Annual Software as a Service (SaaS) Maintenance Fees			
WorkFINITY® Housing Loan Origination and Servicing Software - Veterans Loan	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Credit Card Origination and Servicing Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Special Education Idea Federal Programs Compliance Data System	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Integrated Collaboration Portal Software for Environmental Programs	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Forestry Program Management Portal Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Crash Records Selling Portal Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%
WorkFINITY® Behavioral Mental Health Care Management Software	Annual Maintenance	15% to 20% of Annual Software License Fee	10%

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Volume Pricing Based on Number of Users:

Volume Pricing	Product Category	Total DIR Discount %
1-300 users	All Categories	10.00%
301-700 users	All Categories	10.25%
Over 701 users	All Categories	10.50%

Discount Based on Aggregate Sales:

Contract Sales Threshold	Product Category	Total DIR Discount %
\$3,000,000	All Categories	10.25%
\$300,0001 - 4,000,000	All Categories	10.50%
above \$4,000,001	All Categories	12.00%