

International Projects Consultancy Services (IPCS), Inc dba IPCS

APPENDIX C – PRICING INDEX

DIR-CPO-5334

Software (COTS) and Related Services

| Brand | Category | DISCOUNT OF MSRP/List Price | Unit of Measure |
|----------------------------|--|--------------------------------------|--|
| 1-Software | | | |
| WorkFINITY® | SaaS/Software Comprehensive Business Management Solutions on Production Ready Framework/Platform (to include but not limited to Case, Budgets, Grants, Regulations, Veterans Housing Loans, Licensing/Permits and Complaints, Special Events & Recreation, Treasury Board, Forestry, Natural Diversity, Agriculture, Immunization, Jury, Law enforcement, Court Case, Facilities and Assets, Capital Investment, Records, Claims, Aviation, Healthcare Registry, Applicant Tracking, Onboarding-Invoicing-Contracts, etc.) | 10.00% | Varies based on Customer Configuration |
| WorkFINITY® | SaaS/Software e-Gov Applications, Crash Records Selling Software and Certification (example Birth Certificates) Selling Software. | 5.00% | Enterprise Licenses |
| 2. Related Services | | | |
| WorkFINITY® | Maintenance and Support (Cost for Maintenance will be 20% Of the total cost of invoice, after software discount is applied) | 5.00% | Annually |
| WorkFINITY® | Implementation | 5.00% | Per Hour |
| WorkFINITY® | Requirement Analysis and Documentation | 5.00% | Per Hour |
| WorkFINITY® | Architecture and Technical Design | 5.00% | Per Hour |
| WorkFINITY® | Configuration | 5.00% | Per Hour |
| WorkFINITY® | Data Migration | 5.00% | Per Hour |
| WorkFINITY® | Custom Reports (BI) | 5.00% | Per Hour |
| WorkFINITY® | Integration | 5.00% | Per Hour |
| WorkFINITY® | Project Management | 5.00% | Per Hour |
| WorkFINITY® | Cloud Architects | 5.00% | Per Hour |
| WorkFINITY® | Cloud Security | 5.00% | Per Hour |
| WorkFINITY® | Cloud Administrator | 5.00% | Per Hour |
| WorkFINITY® | Quality Assurance and Testing | 5.00% | Per Hour |
| WorkFINITY® | Training | 5.00% | Per Hour |
| WorkFINITY® | Technical Services | 5.00% | Per Hour |

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Volume Discounts

| Qty | Product Description | Additional Discount | Total Discount |
|----------------|----------------------------|------------------------|----------------|
| 351-550 users | WorkFINITY® - all products | 0.25% | 10.25% |
| Over 550 users | WorkFINITY® - all products | 0.35% | 10.35% |

Additional Discount Based On Aggregate Sales

| | | | |
|------------------------------|----------------------------|-------|--------|
| \$5,000,000 - \$7,500,000 | WorkFINITY® - all products | 0.25% | 10.25% |
| \$7,500,001 - 10,000,000 | WorkFINITY® - all products | 0.35% | 10.35% |
| 10.500,001 above | WorkFINITY® - all products | 0.50% | 10.50% |